

1 **Clinical Practice Guideline:** **Managing Communications with Health Care**  
2 **Practitioners**

3  
4 **Date of Implementation:** **January 28, 2021**

5  
6 **Product:** **Specialty**  
7

---

8  
9 **INTRODUCTION**

10 This policy describes the management of communications with health care practitioners of  
11 members utilizing the specialty benefits that ASH is delegated to manage. Communication  
12 may involve the treating practitioner or other practitioners on the member’s health care  
13 team. Federal and state mandates, regulatory requirements, and delegation agreements  
14 with the health plan contribute to how ASH manages communication with practitioners.  
15 All clinical communication with practitioners is educational only. ASH does not guide nor  
16 determine plans of care or make treatment decisions.

17  
18 **ASH NETWORK TREATING PRACTITIONERS**

19 Most ASH communications with practitioners involve the treating ASH network  
20 practitioner or an out-of-network practitioner whose patient is covered by a benefit  
21 administered by ASH. The treating practitioner is the in-network (INN) or out-of-network  
22 (OON) practitioner who delivers the delegated service to the ASH member. When a  
23 Medical Necessity Review (MNR) form is submitted, the treating practitioner receives a  
24 Medical Necessity Review Response form (MNRF) with the rationale for the determination  
25 and the clinical quality evaluator’s (CQE) contact information. The member also receives  
26 a Member Notification Letter with the determination. The treating practitioner is  
27 encouraged to contact the CQE for a peer-to-peer discussion if there are questions. The  
28 practitioner may also call the CQE to provide additional clinical information that may  
29 impact the determination. Agents of the practitioner may call, but clinical discussions will  
30 only occur with the treating practitioner.  
31

32 Members contacting ASH will be directed to the practitioner or health plan for further  
33 information as appropriate and defined in the delegation agreement between ASH and the  
34 Health Plan. The CQE will document the member’s concerns in the call log and relay them  
35 to the treating provider as indicated.  
36

37 CQEs may proactively outreach to initiate communication with treating practitioners in  
38 some situations. When essential information is missing or vague or not submitted  
39 correctly, a CQE will attempt to reach the practitioner to obtain clarifying information and  
40 to educate the practitioner on best practices for future submissions for MNRs. ASH will  
41 also contact treating practitioners if a suspected health or safety issue is identified on  
42 review of the submitted information.

1 Clinical Quality Administration (CQA) clinical staff may contact treating practitioners if  
 2 there is a health or safety issue that the CQE has not been able to resolve either because  
 3 they were unable to reach the practitioner, or the issue was not resolved satisfactorily. CQA  
 4 generates educational letters for predetermined clinical indicators as found by CQE review.  
 5 CQA may schedule a follow up discussion with a practitioner to discuss practitioner quality  
 6 of care issues or corrective action plans. Documentation of these communications will be  
 7 kept in compliance with applicable procedures.

8  
 9 Other administrative, non-clinical communications may occur with treating practitioners  
 10 through the customer service or credentialing departments.

### 11 **REFERRING PRACTITIONERS (MEDICAL PHYSICIANS)**

12 Physicians (MD/OD) may refer patients for care by ASH treating practitioners. These  
 13 communications are typically managed by the health plan medical management (HPMM)  
 14 staff of the health plan with whom ASH is contracted. ASH medical staff provide support  
 15 to Health Plan medical staff in support of the Health Plan member.  
 16

17  
 18 In every case, it is the goal of the integration process to share information for the benefit  
 19 of patient/member outcomes while carefully following HIPAA requirements and  
 20 contractual agreements.  
 21

22 If ASH receives an inbound communication from a treating physician, the practitioner's  
 23 request will be evaluated by ASH clinical team and addressed as appropriate to the  
 24 question. If the physician is interested in information about the program their patient is  
 25 engaged with, the program will be explained. If there are questions regarding medical care  
 26 of the patients, ASH medical management will collaborate within the appropriate health  
 27 plan process as specified per agreements between ASH and the Health Plan. All the  
 28 communications will be documented in the call log. ASH medical management staff and  
 29 senior CQE staff provide support to HPMM staff by:

- 30 • Performing a comprehensive case review and analysis of the relevant care provided  
 31 and medical necessity decisions rendered;
- 32 • Creating a summary statement of the findings of the analysis;
- 33 • Communicating the results to the HP Medical Director(s);
- 34 • Supporting the HP Medical Director in telephone conversations with the referring  
 35 physicians upon request.

### 36 **OTHER PRACTITIONERS**

37 Occasionally, ASH may receive communications from other practitioners on the member's  
 38 health care team (e.g., primary care practitioners who did not provide the treatment or care  
 39 plan related to an ASH product or benefit or the referral for treatment). CQEs, or if  
 40 escalated, ASH Medical Directors or senior clinical management may accept inbound calls  
 41 from these practitioners. However, in compliance with applicable HIPAA and privacy  
 42

1 regulations, ASH will not share protected or personal health information such as specific  
2 information on the member's care or determinations unless an appropriate release is on file  
3 and the discussion is specific to the treatment of the patient for which ASH manages  
4 benefits or program services. The ASH medical director or senior clinical manager will  
5 document any concerns or questions in the call log and communicate those to the HPMM  
6 and/or the treating practitioner as necessary. ASH will provide support to the HPMM staff  
7 as needed.